



CITY OF ALLENTOWN

No. \_\_\_\_\_

**RESOLUTION**

**R28 - 2025**

***Introduced by the Administration on March 5, 2025***

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**Authorization for Contract with Telco, Inc. in the amount of \$1,672,344.05 for to add eleven intersections to their existing traffic signal system and to provide traffic signal and pedestrian accommodation improvements at the individual intersections to enhance operations. Two (2) bids were received; however, one (1) Bid was rejected due to not submitting their proposal electronically on Public Purchase, contract shall be for one (1) year with four (4) additional one (1) year renewals beyond the contract expiration period.**

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***Resolved by the Council of the City of Allentown, That***

**WHEREAS**, Article 130.16 of the City's Administrative Code (recodified as §5-21) requires City Council approval by Resolution for the award of contracts or engagement of professional services.

**WHEREAS**, it is the desire of the City of Allentown to enter into an agreement with the aforementioned Contractor, for the use and purpose indicated in supporting the Recommendation of Award of Bid:

1. Name of Contractor/Consultant: Telco, Inc.
2. Project or Contract Reference: Bid No. 2025-05 American Parkway Traffic Signal Improvement Project
3. Description of Service(s): To add eleven intersections to their existing traffic signal system and to provide traffic signal and pedestrian accommodation improvements at the individual intersections to enhance operations

**NOW, THEREFORE, BE IT RESOLVED** , on this the 5<sup>th</sup> day of March, 2025, that the Council of the City of Allentown, hereby authorizes the Mayor and/or such other City officials as deemed appropriate by the City Solicitor, to sign and execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the above named contractor/consultant, for the project identified.

**SUBJECT:** Request for Contract Award and Approval by City Council Pursuant to City Ordinance, Article 130.16

Project or Contract Reference: Bid No. 2025-05 American Parkway Traffic Signal Improvement Project

**TO:** City Council, City Clerk, and Council Solicitor

**FROM:** Mark Shahda, Department Head

**DATE:** February 21, 2025

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Pursuant to City Ordinances, Article 130.16, this Recommendation of Award is before City Council for its approval and award of the contract.

- Check Type of Contract or Change:

Awarded contracts over \$40,000.00 done through cooperative purchasing.

- X The contract is for over \$40,000 and required to be competitively bid under the City Code. We have advertised the above referenced project and received qualified bids/proposals.

The engagement of professional services. We have received and reviewed a proposal or proposals for professional services in connection with above referenced project or requirement for professional services.

- The contract appropriation or price increase **is** included in this year's budget
- List the Vendor's name, address and proposed sum, of any and all **alternate** quotes/received, if any.

\* **Armour & Son Electric, Inc.:** 23 East Cabot Boulevard, Langhorne, PA 19047  
Rejected Bid due to not submitting their proposal electronically on Public Purchase

- List the name and address of the **recommended** Contractor/Vendor, include the following:

**Telco, Inc.:** 1225 Cross Key Road, Reading, PA 19605

Contract Consideration: \$1,672,344.05  
Funding Source: 001-03-2035-0802-76  
001-03-2035-1818-76  
001-03-2035-2001-76  
001-03-2035-2312-76

- Description of project or scope of services to be provided:

On January 10, 2025, the City advertised a solicitation to for proposals to add eleven intersections to their existing traffic signal system and to provide traffic signal and pedestrian accommodation improvements at the individual intersections to enhance operations. The eleven intersections as part of this project are as follows: 01 - American Parkway and Airport Road (SR 1003), 02 - American Parkway and Irving Street (SR 1005), 03 - American Parkway and Ironpigs Way/St. Luke's Way, 04 - American Parkway and North Bradford Street, 05 - American Parkway and Front Street (SR 1015), 06 - American Parkway and Sumner Avenue/Ridge Avenue, 07 - American Parkway and Gordon Street, 08 - American Parkway and Linden Street, 09 - American Parkway/3rd Street and Hamilton Street, 10 - 3rd Street and Union Street, and 11- Basin Street and Auburn Street. On February 12, 2025, there was a public opening held for which two (2) bid(s) were received. However, one (1) Bid was rejected due to not submitting their proposal electronically on Public Purchase. Upon review of the remaining bid, it was determined to recommend award to Telco, Inc.

- Contract Term:

The Contract term shall commence upon full execution and shall cease one (1) year thereafter.

- List any renewal term options and duration of each renewal, if any:

Upon written notification, this contract can be extended for four (4) additional one (1) year terms beyond the contract expiration period.

- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised:

N/A

A vote of final approval is requested of the members of Council and by passing the accompanying resolution, this Contract will be deemed approved and awarded.

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By: Mark Shahda, Department Head

Copies To: Mayor  
Director of Finance  
Purchasing  
Controller

Attachment: proposed resolution