



# Allentown

435 Hamilton Street  
Allentown, Pa. 18101

## Minutes - Final

### City Council

---

Wednesday, September 20, 2017

6:00 PM

Council Chambers

---

#### Contract Review and Approval

#### Call to Order: Council President Ray O'Connell

**Present:** 7 - Ray O'Connell, Daryl Hendricks, Candida Affa, Roger MacLean, David McGuire, Julio Guridy, and Cynthia Mota

#### RESOLUTIONS FOR FINAL PASSAGE (To be Voted On):

[15-1859](#)

R161

Authorization for Engagement of Professional Services with John Sly Grant Writing Services in the amount of \$3,500.00 for AFG 2017 Application and Closeout Grant.

**Attachments:** [R161 John Sly Request for Council Approval- John Sly Grant Writing Services Resolution #29549](#)

Ms. Beth Ann Strohl stated that there is a \$500 charge for a 24 team grant closeout.

Mr. Ray O'Connell stated that we used them before. He asked if there were comments from my colleagues or the public.

Mr. Roger MacLean asked if we had anyone in-house that reviews those.

Mr. Brent Hartzell deferred to Chief Laubach. There is something with this particular grant writer that has a high success rate.

Chief Lee Laubach stated that John Sly. Four years ago we had a zero success rate on AFG grants. This is one of the toughest grants and it is a federal grant. Ever since we found this gentleman we had a 100 percent success rate on grants. We are looking to get a brand new air compressor.

**Yes:** 7 - Ray O'Connell, Daryl Hendricks, Candida Affa, Roger MacLean, David McGuire, Julio Guridy, and Cynthia Mota

Enactment No: 29549

[15-1860](#)

R162

Authorization for Engagement of Professional Services with Penn Credit Corporation for the Collection of delinquent Residential and Commercial Trash and Recycling Fees and Emergency Medical Services Fees - multiple proposals.

**Attachments:** [R162 Request for Council Approval - Penn Credit Corporation](#)  
[Resolution #29550](#)

Ms. Beth Ann Strohl stated that this was released through the formal RFP process. It was advertised at June 30th. The technical proposals were on August 8, and the cost proposals were open on August 23rd. We did issue the tentative award on September 8th contingent on approval at this meeting.

Mr. Ray O'Connell asked how much.

Ms. Beth Ann Strohl stated that there is no cost to the city.

Mr. Brent Hartzell stated that this is one they will be collecting. Based on the collection, they get a portion from that fee. We have been using them up to this point.

Mr. Daryl Hendricks asked what is the portion they get.

Ms. Beth Ann Strohl stated 15 percent off the claim.

Mr. Julio Guridy stated of the collecting amount.

Ms. Beth Ann Strohl stated yes.

Mr. Ray O'Connell asked any other questions from my colleagues.

Mr. Julio Guridy asked if there were other proposals.

Ms. Beth Ann Strohl stated that we received proposals from Source, HOV, Credit Tech and Central Credit Audit Inc. On the technical component, Penn Credit scored significantly better. Penn Credit was not the lowest, but one of the lowest. They were the second lowest and their technical proposal was much better.

Mr. Julio Guridy asked if the city was allowed to do that.

Ms. Beth Ann Strohl stated yes.

Mr. Ray O'Connell asked if there were any comments from the public.

**Yes:** 7 - Ray O'Connell, Daryl Hendricks, Candida Affa, Roger MacLean, David McGuire,  
Julio Guridy, and Cynthia Mota

Enactment No: 29550

**ADJOURNED: 6:05 PM**