



CITY OF ALLENTOWN

No. 59

RESOLUTION

R - 2021

*Introduced by the Administration on May 5, 2021*

---

Authorization for Contract for Armour and Sons Electric, Inc. in the amount of \$445,350.00 to secure a Contractor to replace existing High Pressure Sodium (HPS) luminaires with Light Emitting Diode (LED) luminaires on the various existing poles and davit arms throughout the City. The successful bidder will install LED lights and seven (7) pin Telecell controller units that have been pre-purchased by the City of Allentown to complete the Phases 2, 3 & 4 installation work. The awarded Contractor will be responsible to purchase and install replacement davit arms, wiring and fusing where these items are found to be defective and only as authorized by the City. On April 12, 2021, the City held the public opening and received six (6) proposals.

---

***Resolved by the Council of the City of Allentown, That***

**WHEREAS**, Article 130.16 of the City's Administrative Code requires City Council approval by Resolution for the award of contracts or engagement of professional services.

**WHEREAS**, it is the desire of the City of Allentown to enter into an agreement with the aforementioned Contractor, for the use and purpose indicated in supporting the Recommendation of Award of Bid:

1. Name of Contractor/Consultant: Armour and Sons, Electric, Inc.
2. Project or Contract Reference: BID No. 2021-03- LED STREET LIGHT REPLACEMENT – PHASES 2, 3 & 4
3. Description of Service(s): to secure a Contractor to replace existing High Pressure Sodium (HPS) luminaires with Light Emitting Diode (LED) luminaires on the various existing poles and davit arms throughout the City. The successful bidder will install LED lights and seven (7) pin Telecell controller units that have been pre-purchased by the City of Allentown to complete the Phases 2, 3 & 4 installation work. The awarded Contractor will be responsible to purchase and install replacement davit arms, wiring and fusing where these items are found to be defective and only as authorized by the City. On April 12, 2021, the City held the public opening and received six (6) proposals.



**CITY OF ALLENTOWN**  
**Request for Approval and Recommendation of Award**

**NOW, THEREFORE, BE IT RESOLVE**, on this the 5<sup>th</sup> day of May, 2021, that the Council of the City of Allentown, hereby authorizes the Mayor and/or such other City officials as deemed appropriate by the City Solicitor, to sign and execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the above named contractor/consultant, for the project identified.

**SUBJECT:** Request for Contract Award and Approval by City Council Pursuant to City Ordinance, Article 130.16

Project or Contract Reference: BID No. 2021-03- LED STREET LIGHT REPLACEMENT – PHASES 2, 3 & 4

**TO:** City Council, City Clerk, and Council Solicitor

**FROM:** Craig Messinger, Department Head

**DATE:** April 23, 2021

---

Pursuant to City Ordinances, Article 130.16, this Recommendation of Award is before City Council for it's approval and award of the contract.

- Check Type of Contract or Change:

X            The contract is for over \$40,000 and required to be competitively bid under the City Code. We have advertised the above referenced project and received qualified bids/proposals.

The engagement of professional services. We have received and reviewed a proposal or proposals for professional services in connection with above referenced project or requirement for professional services.

- The contract appropriation or price increase **is** included in this year's budget
- List the Vendor's name, address and proposed sum, of any and all **alternate** quotes/received, if any.

American Lighting & Signalization, LLC, 708 Blair Mill Road, Willow Grove, PA - \$606,650.00

Metrotek Electrical Services, 2200 Northwood Avenue, Easton, PA - \$1,398,435.00

Wampole-Miller, Inc., 301 Allan Wood Road, Conshohocken, PA \$676,300.00

West Side Hammer Electric, 1325 Clay Street, Bethlehem, PA - \$608,987.50  
Wyoming Electric Signal, Inc., 214 Wyoming Avenue, Wyoming, PA- \$614,250.00

- List the name and address of the **recommended** Contractor/Vendor, include the following:

Armour & Sons Electric, Inc., 25 E. Cabot. Blvd., Langhorne, PA

Contract Consideration: \$445,350.00  
Funding Source: 001-03-2008-1501-46  
001-03-2008-1818-46

- Description of project or scope of services to be provided:

On March 8, 2021, the City advertised a solicitation in which it's intent is to secure a Contractor to replace existing High Pressure Sodium (HPS) luminaires with Light Emitting Diode (LED) luminaires on the various existing poles and davit arms throughout the City. The successful bidder will install LED lights and seven (7) pin Telecell controller units that have been pre-purchased by the City of Allentown to complete the Phases 2, 3 & 4 installation work. The awarded Contractor will be responsible to purchase and install replacement davit arms, wiring and fusing where these items are found to be defective and only as authorized by the City. On April 12, 2021, the City held the public opening and received six (6) proposals. Upon review of each proposal it was then decided that the recommendation of award should go to Armour and Sons Electric.

- Contract Term:

The Contract term shall commence fifteen (15) days from the date listed on the Notice to Proceed and shall cease twelve (12) months thereafter.

- List any renewal term options and duration of each renewal, if any:

n/a

- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised:

n/a

A vote of final approval is requested of the members of Council and by passing the accompanying resolution, this Contract will be deemed approved and awarded.

---

By: Craig Messinger, Department Head

Copies To: Mayor  
Director of Finance  
Purchasing  
Controller

Attachment: proposed resolution



CITY OF ALLENTOWN

No. \_\_\_\_\_

**RESOLUTION**

**R - 2021**

***Introduced by the Administration on May 5, 2021***

---

**Authorization for Contract or Amendment under Article 130.16  
Award of Contract and/or Engagement of Professional Services Armour and Sons Electric, Inc. in the  
amount of \$445,350.00**

---

***Resolved by the Council of the City of Allentown, That***

**WHEREAS**, Article 130.16 of the City's Administrative Code requires City Council approval by Resolution for the award of contracts or engagement of professional services.

**WHEREAS**, it is the desire of the City of Allentown to enter into an agreement with the aforementioned Contractor, for the use and purpose indicated in supporting the Recommendation of Award of Bid:

5. Name of Contractor/Consultant: Armour and Sons, Electric, Inc.
6. Project or Contract Reference: BID No. 2021-03-LED STREET LIGHT REPLACEMENT – PHASES 2, 3 & 4
7. Description of Service(s): to secure a Contractor to replace existing High Pressure Sodium (HPS) luminaires with Light Emitting Diode (LED) luminaires on the various existing poles and davit arms throughout the City. The successful bidder will install LED lights and seven (7) pin Telecell controller units that have been pre-purchased by the City of Allentown to complete the Phases 2, 3 & 4 installation work. The awarded Contractor will be responsible to purchase and install replacement davit arms, wiring and fusing where these items are found to be defective and only as authorized by the City. On April 12, 2021, the City held the public opening and received six (6) proposals.

**NOW, THEREFORE, BE IT RESOLVE**, on this the 5<sup>th</sup> day of May, 2021, that the Council of the City of Allentown, hereby authorizes the Mayor and/or such other City officials as deemed appropriate by the City Solicitor, to sign and execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the above named contractor/consultant, for the project identified.