# CITY OF ALLENTOWN DECEMBER 31, 2017 AUDIT PRESENTATION

Presented by:

ZELENKOFSKE AXELROD LLC



Jeffrey S. Weiss, Partner Deborah Bacon, Principal

- Zelenkofske Axelrod LLC's Responsibility
  - To issue an opinion on the City's financial statements and its compliance with Federal Grant requirements in accordance with Uniform Guidance (Single Audit Act)

- Zelenkofske Axelrod LLC (Continued)
  - ZA's responsibility is not to issue an opinion on internal control but we do gain an understanding of internal control over financial statements and compliance
  - City issues a Comprehensive Annual Financial Report (or CAFR) that is submitted to the Government Finance Officers Association Certificate Program for Financial Reporting Excellence

- City's Responsibilities
  - Preparation of Financial Statements in accordance with U.S. Generally Accepted Accounting Principles
  - Preparation of Required Supplementary
    Information in accordance with GAAP Auditor only performs limited procedures
    - Management Discussion and Analysis
    - Budget to Actual Schedules
    - Required Pension Information

- Other Information in CAFR
  - Introductory Section
  - Statistical Section
    - The City prepares this information and Auditor does not audit

- Results of 2017 Audit
  - Unmodified Opinion on Financial Statements
  - Note that ZA did not audit the City's Component
    Units Redevelopment Authority of the City of
    Allentown and Allentown Parking Authority
    - These were presented as component units in the City's financial statements

- New Accounting Principles
  - Adoption of new accounting principles did not result in a restatement of prior period amounts
  - None of the new principles affected the 2017 financial statements

- Financial Results
  - Governmental Activities Net Position
    - Total Net Position is Negative \$99 million
      - » \$297 million of that negative amount is Unrestricted with most of that amount a result of the Utility Service Concession Lease Arrangement with the Lehigh County Authority as well as negative amounts related to the City's Pension Plans

#### Financial Results

- Governmental Activities Change in Net Position
  - \$9.9 million decrease; \$3.7 million less than 2016
  - Change in pension-related accounts \$7 million increase in liabilities, net
  - \$2 million increase in OPEB liability
  - Expenditures over direct revenues was \$12 million higher than 2016
  - General revenues and transfers was \$16 million higher than 2016

- Financial Results
  - Governmental Activities Revenues (ex Transfers)
    - \$116.6 million 2017
    - \$112.2 million 2016
    - \$114.8 million 2015
  - Governmental Activities Expenses (ex Special Items)
    - \$127.7 million 2017
    - \$126.7 million 2016
    - \$113.7 million 2015

- Financial Results
  - Business Type Activities Net Position (Solid Waste Fund & Municipal Golf Course)
    - Total Net Position is \$10.9 million
      - » \$5.5 million of this Net Position is in Invested in Capital Assets, Net

- Financial Results
  - Business Type Activities
    - \$1 million increase in Net Position
    - \$1.4 million increase in charges for services

#### Financial Results

- General Fund
- Fund Balance \$13.3 million unassigned; \$6.3 million reduction
  - \$1.3 million reduction in cash
  - \$7.2 million reduction in amounts due from other funds
  - \$2.1 million increase in unavailable taxes

- Financial Results
  - General Fund Change in Fund Balance
    - Decrease of \$6.3 million; \$2.1 million less than 2016
    - \$5.8 million increase in revenues; primarily taxes
    - \$5.9 increase in expenditures; primarily public safety
    - \$6.6 million increase in issuance of long term debt and capital leases.

- Financial Results
  - General Fund Revenues and Other Financing Sources
    - \$104.7 million 2017
    - \$94.2 million 2016
    - \$89.2 million 2015
  - General Fund Expenses and Other Financing Uses
    - \$110.9 million 2017
    - \$102.6 million 2016
    - \$95.3 million 2015

- Single Audit
  - Schedule of Expenditures of Federal Awards
    - City is required to provide an accurate schedule of expenditures of federal awards
    - Large adjustments to the expenditures of the Department of Housing and Urban Development section were required

- Federal Compliance
  - Major Program
    - Community Development Block Grant

#### Federal Compliance

- Community Development Block Grant
  - 4 Findings
    - Earmarking Certain percentage of grant must be spent in specified time and City did not meet requirements – this is a repeat finding
    - Program Income
       — City did not properly account for program income in the general ledger
    - Reporting City was required to accurately report amounts on the Forms SF-425 and CO4PR26 which reflect the general ledger but did not – this is a repeat finding
    - Subrecipient Monitoring City did not have provisions required by uniform administrative requirements in contracts – this is a repeat finding

- Management Letter Comments
  - Improve Timeliness of Bank Reconciliations this is a repeat comment
  - Timely and accurate closing of Year-End Books and Records
    records need to be reconciled and in auditable condition
    within three months of year-end
  - Uncollectible Accounts It was noted that no formal written policies and procedures exist for estimating uncollectible accounts
  - City should update and complete a formal document outlining the City's accounting and internal control procedures – Finance Department is developing an Administrative Information Manual that should include this information

#### Future Changes:

- 2018 City will be required to adopt GASB 75
  which will dramatically change the accounting for Other Postemployment Benefits
- 2018 City to adopt GASB 86 addressing certain debt extinguishment issues
- 2020 GASB 87, Leases will be required to be adopted. Changes accounting for all leases
- Other GASB pronouncements will be required to be adopted but should not have a dramatic affect

QUESTIONS?