

# 5 YR PLAN-GENERAL FUND (pg. 1)

2018  
Final Budget

2019  
Projected

2020  
Projected

2021  
Projected

2022  
Projected

## REVENUES

### Taxes

#### Real Estate Tax

|      |                       |            |            |            |            |            |
|------|-----------------------|------------|------------|------------|------------|------------|
| 2901 | Current               | 29,675,000 | 30,120,125 | 30,571,927 | 31,030,506 | 31,495,963 |
| 2903 | Prior                 | 1,300,000  | 1,313,260  | 1,326,655  | 1,340,187  | 1,353,857  |
| 2904 | Lehigh Co. Tax Claims | 0          | 0          | 0          | 0          | 0          |

#### Act 511 Taxes

|      |                                      |            |            |            |            |            |
|------|--------------------------------------|------------|------------|------------|------------|------------|
| 2907 | Deed Transfer                        | 1,600,000  | 1,640,000  | 1,681,000  | 1,723,025  | 1,766,101  |
| 2906 | Earned Income                        | 28,500,000 | 29,212,500 | 29,942,813 | 30,691,383 | 31,458,667 |
| 2900 | Earned Income - Act 205              | 4,000,000  | 4,100,000  | 4,202,500  | 4,307,563  | 4,415,252  |
| 6171 | Earned Income Escrow - Prior Years   | 0          | 0          | 0          | 0          | 0          |
| 2909 | Business Privilege                   | 7,369,000  | 7,590,070  | 7,817,772  | 8,052,305  | 8,293,874  |
| 2908 | Occupational Privilege               | 0          | 0          | 0          | 0          | 0          |
| 2905 | Local Service Tax/EMST-2006          | 1,700,000  | 1,734,000  | 1,768,680  | 1,804,054  | 1,840,135  |
| 2910 | Amusement/Devices                    | 11,000     | 11,220     | 11,444     | 11,673     | 11,907     |
| 2911 | Per Capita - Residence (Prior Years) | 0          | 0          | 0          | 0          | 0          |
| 2912 | Per Capita Tax                       | 0          | 0          | 0          | 0          | 0          |

|                    |  |                   |                   |                   |                   |                   |
|--------------------|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Total Taxes</b> |  | <b>74,155,000</b> | <b>75,721,175</b> | <b>77,322,791</b> | <b>78,960,695</b> | <b>80,635,756</b> |
|--------------------|--|-------------------|-------------------|-------------------|-------------------|-------------------|

### Permits & Licenses

|      |                                         |           |           |           |           |           |
|------|-----------------------------------------|-----------|-----------|-----------|-----------|-----------|
| 2913 | Business License                        | 425,000   | 429,250   | 433,543   | 437,878   | 442,257   |
| 2914 | Liquor Licenses                         | 60,000    | 60,600    | 61,206    | 61,818    | 62,436    |
| 2916 | Building Permits & Licenses             | 966,000   | 975,660   | 985,417   | 995,271   | 1,005,223 |
| 2918 | Plumbing Permits & Licenses             | 183,000   | 184,830   | 186,678   | 188,545   | 190,431   |
| 2920 | Electrical Permits & Licenses           | 290,000   | 292,900   | 295,829   | 298,787   | 301,775   |
| 2921 | Sheet Metal Tech License Fees (2yr Lic) | 21,000    | 21,210    | 21,422    | 21,636    | 21,853    |
| 2922 | Billboard & Sign Permit/Licenses        | 14,000    | 14,140    | 14,281    | 14,424    | 14,568    |
| 2924 | Zoning Permits & Fees                   | 385,501   | 389,356   | 393,250   | 397,182   | 401,154   |
| 2926 | Health Bureau Permits & Licenses        | 255,000   | 257,550   | 260,126   | 262,727   | 265,354   |
| 2928 | Fire Dept Inspection Fees               | 99,000    | 99,990    | 100,990   | 102,000   | 103,020   |
| 2930 | Other Permits and Licenses              | 282,150   | 284,972   | 287,821   | 290,699   | 293,606   |
| 2931 | CATV Franchise Fees                     | 1,470,000 | 1,499,400 | 1,529,388 | 1,559,976 | 1,591,175 |
| 2932 | Rental/Sales Unit Inspections           | 2,300,975 | 2,335,490 | 2,370,522 | 2,406,080 | 2,442,171 |
| 2933 | Presales Inspections                    | 450,825   | 457,587   | 464,451   | 471,418   | 478,489   |
| 2940 | Shade Tree Permits and Fees             | 2,000     | 2,020     | 2,040     | 2,061     | 2,081     |

|                                     |  |                  |                  |                  |                  |                  |
|-------------------------------------|--|------------------|------------------|------------------|------------------|------------------|
| <b>Total Permits &amp; Licenses</b> |  | <b>7,204,451</b> | <b>7,304,955</b> | <b>7,406,963</b> | <b>7,510,502</b> | <b>7,615,594</b> |
|-------------------------------------|--|------------------|------------------|------------------|------------------|------------------|

## 5 YR PLAN-GENERAL FUND (pg. 2)

2018  
Final Budget

2019  
Projected

2020  
Projected

2021  
Projected

2022  
Projected

### Charges for Services

#### Departmental Earnings

|                                    |                                  |                  |                  |                  |                  |                  |
|------------------------------------|----------------------------------|------------------|------------------|------------------|------------------|------------------|
| 3101                               | Tax Certifications               | 143,000          | 145,860          | 148,777          | 151,753          | 154,788          |
| 3102                               | Municipal Certifications         | 15,000           | 15,000           | 15,000           | 15,000           | 15,000           |
| 3103                               | A.S.D. Tax Billing/Reimbursement | 0                | 0                | 0                | 0                | 0                |
| 3106                               | Printing & Copier Fees           | 75,000           | 75,750           | 76,508           | 77,273           | 78,045           |
| 3204                               | Street Excavation/Rest.          | 65,000           | 65,650           | 66,307           | 66,970           | 67,639           |
| 3205                               | Warrants of Survey               | 15,000           | 15,150           | 15,302           | 15,455           | 15,609           |
| 3208                               | Towing Agreements                | 276,000          | 278,760          | 281,548          | 284,363          | 287,207          |
| 3410                               | Health Bureau Reimbursement      | 122,550          | 123,776          | 125,013          | 126,263          | 127,526          |
| 3417                               | EMS Transit Fees                 | 3,670,000        | 3,743,400        | 3,818,268        | 3,894,633        | 3,972,526        |
| 3495                               | Other Charges for Services       | 30,000           | 30,600           | 31,212           | 31,836           | 32,473           |
| 3497                               | Police Extra Duty Jobs           | 450,000          | 450,000          | 462,420          | 475,183          | 488,298          |
| <b>Total Departmental Earnings</b> |                                  | <b>4,861,550</b> | <b>4,943,946</b> | <b>5,040,354</b> | <b>5,138,728</b> | <b>5,239,111</b> |

#### Municipal Recreation & Other GF Charges

|                                   |                              |                  |                  |                  |                  |                  |
|-----------------------------------|------------------------------|------------------|------------------|------------------|------------------|------------------|
| 3430                              | Swimming Pool                | 225,000          | 229,500          | 234,090          | 238,772          | 243,547          |
| 3435                              | Recreation                   | 90,000           | 91,800           | 93,636           | 95,509           | 97,419           |
| 3490                              | General Fund Service Charges | 1,845,864        | 1,938,157        | 2,035,065        | 2,136,818        | 2,243,659        |
| <b>Total Charges for Services</b> |                              | <b>2,160,864</b> | <b>2,259,457</b> | <b>2,362,791</b> | <b>2,471,099</b> | <b>2,584,625</b> |

### Fines & Forfeits

|                                   |                                 |                  |                  |                  |                  |                  |
|-----------------------------------|---------------------------------|------------------|------------------|------------------|------------------|------------------|
| 4110                              | District Court                  | 300,000          | 300,000          | 300,000          | 300,000          | 300,000          |
| 4112                              | Fines and Restitution           | 145,000          | 145,000          | 145,000          | 145,000          | 145,000          |
| 4113                              | Parking Authority Reimbursement | 750,000          | 750,000          | 750,000          | 750,000          | 750,000          |
| <b>Total Fines &amp; Forfeits</b> |                                 | <b>1,195,000</b> | <b>1,195,000</b> | <b>1,195,000</b> | <b>1,195,000</b> | <b>1,195,000</b> |

### Intergovernmental Revenue

|                                        |                                                  |                  |                  |                  |                  |                  |
|----------------------------------------|--------------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| 5213                                   | State Health Grants - Acts 315 & 12              | 1,750            | 1,750            | 1,750            | 1,750            | 1,750            |
| 5215                                   | State grant - Health Categorical                 | 2,031,154        | 2,031,154        | 2,031,154        | 2,031,154        | 2,031,154        |
| 5229                                   | Fire Training                                    | 12,000           | 12,000           | 12,000           | 12,000           | 12,000           |
| 5230                                   | Police Training                                  | 200,000          | 200,000          | 200,000          | 200,000          | 200,000          |
| 5231                                   | Police Grants - Reimbursements from other govt's | 248,900          | 248,900          | 248,900          | 248,900          | 248,900          |
| 5232                                   | Forfeiture Receipts                              | 0                | 0                | 0                | 0                | 0                |
| 5211,20,28                             | State Grants- Other                              | 0                | 0                | 0                | 0                | 0                |
| 5218,40                                | Other Grants- Miscellaneous                      | 591,780          | 591,780          | 591,780          | 591,780          | 591,780          |
| 5233                                   | Police Reimbursements                            | 535,000          | 535,000          | 535,000          | 535,000          | 535,000          |
| 5241                                   | State Aid for Pension                            | 4,494,000        | 4,628,820        | 4,767,685        | 4,910,715        | 5,058,037        |
| <b>Total Intergovernmental Revenue</b> |                                                  | <b>8,114,584</b> | <b>8,249,404</b> | <b>8,388,269</b> | <b>8,531,299</b> | <b>8,678,621</b> |

### Investment Income

|                                |                   |               |               |               |               |               |
|--------------------------------|-------------------|---------------|---------------|---------------|---------------|---------------|
| 6141                           | Investment Income | 60,000        | 60,600        | 61,206        | 61,818        | 62,436        |
| <b>Total Investment Income</b> |                   | <b>60,000</b> | <b>60,600</b> | <b>61,206</b> | <b>61,818</b> | <b>62,436</b> |

## 5 YR PLAN-GENERAL FUND (pg. 3)

|  | 2018<br>Final Budget | 2019<br>Projected | 2020<br>Projected | 2021<br>Projected | 2022<br>Projected |
|--|----------------------|-------------------|-------------------|-------------------|-------------------|
|--|----------------------|-------------------|-------------------|-------------------|-------------------|

### Other Income

|                           |                                    |                  |                  |                  |                  |                  |
|---------------------------|------------------------------------|------------------|------------------|------------------|------------------|------------------|
| 6100                      | Pennsylvania Utility Realty Tax    | 70,000           | 71,400           | 72,828           | 74,285           | 75,770           |
| 6110                      | Allentown Housing Authority PILOT  | 110,000          | 112,200          | 114,444          | 116,733          | 119,068          |
| 6120                      | Parking Garage Rents               | 0                | 0                | 0                | 0                | 0                |
| 6130                      | Rental of City Property            | 128,000          | 128,000          | 128,000          | 128,000          | 128,000          |
| 6139                      | Marketing/Advertising              | 130,000          | 130,000          | 130,000          | 130,000          | 130,000          |
| 6140                      | Contributions                      | 75,000           | 76,500           | 78,030           | 79,591           | 81,182           |
| 6161                      | Sale of City Property              | 25,000           | 25,000           | 25,000           | 25,000           | 25,000           |
| 6165,6170                 | Health Miscellaneous/Miscellaneous | 1,047,546        | 1,047,546        | 1,047,546        | 1,047,546        | 1,047,546        |
| 6173                      | Portnoff Fees                      | 1,000            | 1,000            | 1,000            | 1,000            | 1,000            |
| 6177                      | Fire Dept Miscellaneous            | 12,700           | 12,700           | 12,700           | 12,700           | 12,700           |
| 6180                      | Damage to City Property            | 25,000           | 25,000           | 25,000           | 25,000           | 25,000           |
| 6191,92                   | Lights in the Parkway              | 212,500          | 212,500          | 212,500          | 212,500          | 212,500          |
| 6194                      | Special Events/DCED                | 0                | 0                | 0                | 0                | 0                |
| 6193                      | Recreation/Special Events          | 34,000           | 34,680           | 35,374           | 36,081           | 36,803           |
| 6195                      | Casino Fee                         | 3,900,000        | 3,978,000        | 4,057,560        | 4,138,711        | 4,221,485        |
| <b>Total Other Income</b> |                                    | <b>5,770,746</b> | <b>5,854,526</b> | <b>5,939,982</b> | <b>6,027,146</b> | <b>6,116,054</b> |

### Other Financing Sources

|                                      |                                   |                  |                  |                  |                  |                  |
|--------------------------------------|-----------------------------------|------------------|------------------|------------------|------------------|------------------|
| 7100                                 | 2008 Bond Proceeds                | 0                | 0                | 0                | 0                | 0                |
| 2660, 7199                           | Operating Transfers In            | 0                | 0                | 0                | 0                | 0                |
| 7112                                 | CDBG Reimbursements               | 606,568          | 606,568          | 606,568          | 606,568          | 606,568          |
| 7113                                 | Trexler Maintenance Grant         | 0                | 0                | 0                | 0                | 0                |
| 7115                                 | ADIDA                             | 0                | 0                | 0                | 0                | 0                |
| 7120                                 | Water/Sewer Proceeds              | 510,000          | 520,200          | 530,604          | 541,216          | 552,040          |
| 7118                                 | Golf Course Contract Revenue      | 0                | 0                | 0                | 0                | 0                |
| 7116                                 | Sewage Capacity Sales             | 0                | 0                | 0                | 0                | 0                |
| 7121                                 | Transfer from Solid Waste         | 0                | 0                | 0                | 0                | 0                |
| 7122                                 | Transfer from AO Fund (Escrow)    | 0                | 0                | 0                | 0                | 0                |
| 3491                                 | Homeland Security for Water/Sewer | 0                | 0                | 0                | 0                | 0                |
| 3999                                 | W/S Prior                         | 290,000          | 203,000          | 192,850          | 183,208          | 174,047          |
| 3206                                 | Stormwater                        | 0                | 0                | 0                | 0                | 0                |
| <b>Total Other Financing Sources</b> |                                   | <b>1,406,568</b> | <b>1,329,768</b> | <b>1,330,022</b> | <b>1,330,992</b> | <b>1,332,656</b> |

|                      |                    |                    |                    |                    |                    |
|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>TOTAL REVENUE</b> | <b>104,928,763</b> | <b>106,918,830</b> | <b>109,047,377</b> | <b>111,227,279</b> | <b>113,459,853</b> |
|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|

# 5 YR PLAN-GENERAL FUND (pg. 4)

2018  
Final Budget

2019  
Projected

2020  
Projected

2021  
Projected

2022  
Projected

## EXPENDITURES

### Personnel

|                        |                                         |                   |                   |                   |                   |                   |
|------------------------|-----------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 02                     | Permanent Wages (NET of Vacancy Factor) | 41,479,341        | 42,516,325        | 43,579,233        | 44,668,713        | 45,785,431        |
| 03                     | Holiday Pay                             | 1,395,887         | 1,430,784         | 1,466,554         | 1,503,218         | 1,540,798         |
| 04                     | Temporary Wages                         | 966,088           | 990,240           | 1,014,996         | 1,040,371         | 1,066,380         |
| 05                     | Education Pay                           | 135,050           | 138,426           | 141,887           | 145,434           | 149,070           |
| 06                     | Premium Pay                             | 3,461,086         | 3,547,613         | 3,636,303         | 3,727,211         | 3,820,391         |
| 07                     | Extra Duty Pay                          | 601,028           | 616,054           | 631,455           | 647,241           | 663,422           |
| 08                     | Longevity                               | 676,838           | 693,759           | 711,103           | 728,880           | 747,103           |
| 09                     | Uniform Allowance                       | 167,800           | 167,800           | 167,800           | 167,800           | 167,800           |
| 11                     | Shift Differential                      | 262,100           | 268,653           | 275,369           | 282,253           | 289,309           |
| 12                     | FICA                                    | 1,964,272         | 2,013,379         | 2,063,713         | 2,115,306         | 2,168,189         |
| 14                     | Pension                                 | 13,762,496        | 13,963,000        | 14,863,000        | 14,963,000        | 14,663,000        |
| 16                     | Insurance - Employee Group              | 15,138,429        | 16,198,119        | 17,331,987        | 18,545,226        | 19,843,392        |
| <b>Total Personnel</b> |                                         | <b>80,010,415</b> | <b>82,544,151</b> | <b>85,883,400</b> | <b>88,534,655</b> | <b>90,904,286</b> |

### Services & Charges

|                                     |                                     |                   |                   |                   |                   |                   |
|-------------------------------------|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 20                                  | Electric                            | 1,086,650         | 1,108,383         | 1,130,551         | 1,153,162         | 1,176,225         |
| 22                                  | Telephone                           | 265,100           | 270,402           | 275,810           | 281,326           | 286,953           |
| 24                                  | Postage & Shipping                  | 171,250           | 174,675           | 178,169           | 181,732           | 185,367           |
| 26                                  | Printing                            | 132,452           | 135,101           | 137,803           | 140,559           | 143,370           |
| 28                                  | Mileage                             | 14,687            | 14,981            | 15,280            | 15,586            | 15,898            |
| 30                                  | Rentals                             | 350,838           | 357,855           | 365,012           | 372,312           | 379,758           |
| 32                                  | Publications & Memberships          | 171,309           | 174,735           | 178,230           | 181,794           | 185,430           |
| 34                                  | Training & Professional Development | 348,297           | 355,263           | 362,368           | 369,616           | 377,008           |
| 38                                  | Insurance - Other Employee          | 110,000           | 117,700           | 125,939           | 134,755           | 144,188           |
| 40                                  | Civic Expenses                      | 250,740           | 255,755           | 260,870           | 266,087           | 271,409           |
| 41                                  | Arts Expenses                       | 50,000            | 50,000            | 50,000            | 50,000            | 50,000            |
| 42                                  | Repairs & Maintenance               | 998,567           | 1,018,538         | 1,038,909         | 1,059,687         | 1,080,881         |
| 44                                  | Professional Service Fees           | 1,000             | 1,000             | 1,000             | 1,000             | 1,000             |
| 46                                  | Other Contract Services             | 7,275,854         | 6,000,000         | 6,000,000         | 6,000,000         | 6,000,000         |
| 48                                  | Grant, Non-City Charges             | 5,500             | 5,610             | 5,722             | 5,837             | 5,953             |
| 49                                  | Grant Administrative Charges        | 0                 | 0                 | 0                 | 0                 | 0                 |
| 50                                  | Other Services & Charges            | 490,195           | 499,999           | 509,999           | 520,199           | 530,603           |
| <b>Total Services &amp; Charges</b> |                                     | <b>11,722,439</b> | <b>10,539,997</b> | <b>10,635,662</b> | <b>10,733,652</b> | <b>10,834,043</b> |

# 5 YR PLAN-GENERAL FUND (pg. 5)

2018  
Final Budget

2019  
Projected

2020  
Projected

2021  
Projected

2022  
Projected

## Materials & Supplies

|                                       |                                |                  |                  |                  |                  |                  |
|---------------------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|
| 54                                    | Repair & Maintenance Supplies  | 583,468          | 595,137          | 607,040          | 619,181          | 631,565          |
| 56                                    | Uniforms                       | 374,148          | 381,631          | 389,264          | 397,049          | 404,990          |
| 58                                    | Office Supplies                | 0                | 0                | 0                | 0                | 0                |
| 60                                    | Vehicle Parts                  | 0                | 0                | 0                | 0                | 0                |
| 62                                    | Fuels, Oils & Lubricants       | 1,031,500        | 1,052,130        | 1,073,173        | 1,094,636        | 1,116,529        |
| 64                                    | Pipe & Fittings                | 27,873           | 28,430           | 28,999           | 29,579           | 30,171           |
| 66                                    | Chemicals                      | 259,940          | 265,139          | 270,442          | 275,850          | 281,367          |
| 68                                    | Operating Materials & Supplies | 848,132          | 865,095          | 882,397          | 900,044          | 918,045          |
| <b>Total Materials &amp; Supplies</b> |                                | <b>3,125,061</b> | <b>3,187,562</b> | <b>3,251,313</b> | <b>3,316,340</b> | <b>3,382,667</b> |

## Capital Outlays

|                              |                        |                |                |                |                |                |
|------------------------------|------------------------|----------------|----------------|----------------|----------------|----------------|
| 71                           | Machinery & Equipment  | 0              | 0              | 0              | 0              | 0              |
| 72                           | Equipment              | 784,604        | 800,296        | 816,302        | 832,628        | 849,281        |
| 76                           | Construction Contracts | 0              | 0              | 0              | 0              | 0              |
| <b>Total Capital Outlays</b> |                        | <b>784,604</b> | <b>800,296</b> | <b>816,302</b> | <b>832,628</b> | <b>849,281</b> |

## Sundry

|                     |                                            |                   |                   |                   |                   |                   |
|---------------------|--------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 84                  | Capital Fund Contribution                  | 0                 | 0                 | 0                 | 0                 | 0                 |
| 87                  | Unfunded Pension Liability                 | 0                 | 0                 | 0                 | 0                 | 0                 |
| 88                  | Debt Service & Interfund Transfers         | 13,010,038        | 13,432,559        | 12,107,080        | 12,108,370        | 12,103,638        |
| 89                  | Pension - Additional POB                   | 0                 | 0                 | 0                 | 0                 | 0                 |
| 90                  | Refunds                                    | 269,300           | 274,686           | 280,180           | 285,783           | 291,499           |
| 99                  | Prior Year Commitments/Encumbrance Reserve | 0                 | 0                 | 0                 | 0                 | 0                 |
| <b>Total Sundry</b> |                                            | <b>13,279,338</b> | <b>13,707,245</b> | <b>12,387,260</b> | <b>12,394,153</b> | <b>12,395,137</b> |

|                           |  |                    |                    |                    |                    |                    |
|---------------------------|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>TOTAL EXPENDITURES</b> |  | <b>108,921,857</b> | <b>110,779,251</b> | <b>112,973,937</b> | <b>115,811,428</b> | <b>118,365,413</b> |
| <b>TOTAL REVENUES</b>     |  | <b>104,928,763</b> | <b>106,918,830</b> | <b>109,047,377</b> | <b>111,227,279</b> | <b>113,459,853</b> |
| <b>FY SURPLUS/DEFICIT</b> |  | <b>(3,993,094)</b> | <b>(3,860,421)</b> | <b>(3,926,560)</b> | <b>(4,584,148)</b> | <b>(4,905,560)</b> |