

MICHAEL A. WALKER, ESQ.

SENIOR MANAGEMENT EXECUTIVE

CHIEF EXECUTIVE • CHIEF COUNSEL • VICE PRESIDENT

EXECUTIVE PROFILE & EXPERTISE

Quintessential senior executive with deep roots in servant leadership. Verifiable results-oriented entrepreneurial leader with a strong track record of performance with infrastructure and capacity building in large organizations. Keen analysis and insights in turnaround situations and team approach to drive organizational improvements and implementation of best practices.

Strategy, Vision & Mission Planning
Regulatory Affairs
Profitability & Cost Analysis
Quality Assurance
Community Engagement
Contract Negotiations & Strategic Alliances

Finance, Budgeting & Cost Management
Diversity Management
Board Development
Government Regulations & Relations
Human Resources Management
Team Building & Performance Improvement

PROFESSIONAL EXPERIENCE & HISTORY

PRESIDENT & CHIEF EXECUTIVE OFFICER

COMMUNITY SERVICES FOR CHILDREN, INC., ALLENTOWN, PA

- Provide Executive leadership for a \$50 million dollar early education management agency serving 18 counties throughout Pennsylvania.
 - Lead operations and strategic direction with full responsibility for bottom line factors including long range planning, growth management, fundraising and fiscal management. Provide cross functional management of six VP's including EVP, VP of Finance, VP of HR, COO, 30 district managers and general oversight of 300 employees.
 - Bottom line responsibility of managing Federal and State contracts with general oversight of compliance with federal and state regulations.

CHIEF COUNSEL

UNITED STATES CONGRESS, 2301 Rayburn Building, Washington, DC 20515; 2011- 2015

- Senior Legal Counsel for Ranking Democrat on House Appropriations Committee serving the second district of Pennsylvania. Trusted advisor on legal positions affecting congressional and legislative issues for work on sub-committees in Commerce, Justices and Sciences.
 - Manage strategic goals for constituent engagement through transitional redistricting and leveraged sustained relationships to build new coalitions and business partnerships.
 - Responsible for key legal issues affecting new legislation and working with House Counsel to interpret the impact and legal ramifications to constituents.

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- Chiefly responsible for areas of Economic Development, Education, Poverty, Justice and Housing

PRINCIPLE ATTORNEY

THE WALKER FIRM, 11 East Airy Street, Norristown, PA 19401; 2008 -2011

- Serving as Principle of government relations law firm supporting issues of civil rights, health & wellness and diversity engagement for corporate and non-profit sectors
 - Advocate with hundreds of hours of in court and jury trial experience in District, Common Pleas and Federal Court
 - Pro bono caseload assisting indigent clients in family law and special education law
 - Sought after panelists on civil rights, political viewpoint and exercising civil liberties
 - Created infrastructure and contract negotiation for KRA Corporation working directly with Department of Human Services and Philadelphia Works

PRESIDENT & CHIEF EXECUTIVE OFFICER

URBAN LEAGUE OF THE PIKES PEAK REGIONS, COLORADO, SPRINGS (2007-2007)

- Spearheaded newly defined vision and mission through community engagement and board recruitment. Won endorsement of community stakeholders broadening ULPP footprint and program presence while increasing membership.
 - Stemmed Organizational losses and increased fundraising by 60% raising \$200,000 in six month campaign
 - Secured new corporate partnerships with Comcast, JP Morgan Chase, Southwest Airlines, Eli Lilly, Colorado Downtown Partners, State Farm, Federal Express, Pepsi & the Broadmoor Hotel
 - Successfully brokered first annual ULPP Golf Outing at the famous Broadmoor (Gratis) netting \$60,000 in receipts
 - Partnered with Walmart & State Farm and secured over \$10,000 in funding, supplies and books in the ULPP first annual back to school community book bag drive
 - Published and featured in the African American Voice & Colorado Business Journal
 - Successfully secured approximately \$80,000 in receipts from annual gala

VICE PRESIDENT AND GENERAL COUNSEL

URBAN LEAGUE OF PHILADELPHIA, PHILADELPHIA, PA (2004-2007)

- As VP was instrumental in organization expansion and creating sustainable programs. Maintained approachable community friendly image promoting ULP message and mission. Capitalized on National reputation to promote brand through coalition building and community engagement. Grew budget by 35% to become one of the most respected affiliates in the movement.
 - Direct oversight of budget of \$20 million
 - Chiefly responsible for government relations, developing corporate and government partnerships local, state and federal
 - Program management of Housing Counseling, economic development, educational programming

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ASSOCIATE COUNSEL

MARSHALL, DENNEHEY, WARNER, COLEMAN & GOGGIN, PHILA., PA, (2003-2004)

- Associate counsel in litigation & professional liability group for regional defense firm with offices in PA, NJ, FL, DE & WV. Worked directly under partner with corporate clients like Honda, Walmart and Kodak.
 - Products liability, real estate, professional liability, workers compensation
 - Draft Motions, depositions & legal research

DIRECTOR OF OPERATIONS FOR SOUTHEASTERN PA

KEN CREST SERVICES, PLYMOUTH MEETING, PA, (1995-1999)

- Helmed large Human Services Organization through unprecedented change and growth and as DOO led a multidisciplinary staff of 400 including 7 Directors, 35 Managers and over 300 front line staffers in Philadelphia, Montgomery, Chester, Delaware and Bucks County Pennsylvania.
 - As DOO maintained P & L responsibility of \$25 million budget
 - Achievements include managing organization through systems change merging all 5 counties that historically were separate; streamlining procedures, protocol, service deliverables and staffing.

EDUCATION & CREDENTIALS

MBA, PENNSYLVANIA STATE UNIVERSITY, Great Valley PA (Current)
JURIS DOCTORATE, OHIO NORTHERN UNIVERSITY, ADA OH
Moot Court Executive Board; Burke E Smith Trial Competition Finalist; Anthony J. Celebrezze
Appellate Advocacy Competition Finalist; National Moot Court Competition
BACHELOR OF SCIENCES UNIVERSITY OF MIAMI, FL
Emphasis in Psychology/Special Education

BOARDS

- Board Member Eastern National Cooperative Association with United States National Parks
- Board Member Lehigh Valley Chamber of Commerce African American Business Council
- Former Board Member Philadelphia Parks Alliance
- Former Board Member of the Friends Hospital
- Former Board Member of Education Compact with the United Way of SE Pennsylvania

REFERENCES AND OTHER PROFESSIONAL EXPERIENCE BY REQUEST