

# CITY OF ALLENTOWN

No 30982

### RESOLUTION

R219-2024

Introduced by the Administration on December 18, 2024

# Patty Scheirer (Real Estate Broker) Term Expiration: 12/18/2027

# Resolved by the Council of the City of Allentown, That

City Council does hereby give advice and consent to the following appointment to the Historical Architectural Review Board (HARB) submitted to this Council by Mayor Matt Tuerk.

HISTORICAL ARCHITECTURAL REVIEW BOARD Patty Scheirer (Real Estate Broker)
Term Expiration: 12/18/2027

	Yea	Nay
Candida Affa	Х	
Ce-Ce Gerlach	Х	
Daryl Hendricks	Х	
Santo Napoli	Х	
Natalie Santos	Х	
Ed Zucal	Х	
Cynthia Y. Mota, President	Х	
TOTAL	7	0

THIS IS TO CERTIFY, That the above copy of Resolution No. 30982 was adopted by the City Council of Allentown on the 18th day of December, 2024, and is on file in the City Clerk's Office.

City Clerk

REQUEST FOR APPOINTMENT	DATE	09/	/16/2024	_
AUTHORITY, BOARD OR COMMISSION YOU A TO: HARB	RE RE(	QUESTIN	G APPOINT	TMENT
NAME: Pattv Scheirer				
ADDRESS: 5854 Musket Road. New Tripoli. PA	18066			
BUSINESS ADDRESS: 4124 W Tilahman St. Allentown. PA	18104			
TELEPHONE NO. (RESIDENCE)n/a	ві	SINESS	610-730-6	6222
EMAIL:pattvscheirer@gmail.com				
PRESENTLY EMPLOYED BY: Weichert Realtors				
JOB TITLE: Realtor. Assistant Manager. Mentor				
EMPLOYMENT (Prior): Wells Fargo	_			
EDUCATION: HIGH SCHOOL GRADUATE: COLLEGE OR UNIVERSITY GRADUATE DEGREE/FIELD OF STUDY	<b>✓</b>	YES YES	_	NO NO
Public Relations/Communications				
CURRENT MEMBERSHIP IN ORGANIZATIONS OFFICES: National Association of Realtors, Penns	AND sylvania	Associat	ion of Realto	ors
Greater Lehigh Valley Association of Realtors.				
(see resume for other current aroups/committe	es I ser	ve)		

PAST ORGANIZATIONAL MEMBERSHIP AND OFFICES HELD: Neighborhood Housing Services (multiple positions), Community &				
Diversity Committee (GLVR)				
	<			
DO YOU LIVE IN THE CITY OF ALLENTOWN:	YES	<b>✓</b>	NO	
DO YOU HAVE A SIGNIFICANT "BUSINESS" OR " ALLENTOWN? PLEASE EXPLAIN: I do not have a current allentown residence however I lived in the OAPA district for about 14 years. I c				
The second of th	San entry work in and around Alle	ntown, PA on a daily bas	515.	
ARE YOU A REGISTERED VOTER:	✓ YES			
WHY ARE YOU INTERESTED IN THIS APPOINTM. WHAT VALUE YOU WILL BRING TO THE BOARI Having been on the resident side of the transaction in the past I feel my real estate side could help ease the mis	<b>)</b> :			
DO YOU ANTICIPATE A CONFLICT OF INTEREST OF AN AUTHORITY, BOARD OR COMMISSION: _	T BY SERVING YES	AS A MEME	BER NO	
IF YES, EXPLAIN:				
IF YOU ARE BEING CONSIDERED FOR REAPPOINT HOW MANY TERMS YOU HAVE SERVEDWERE FIRST APPOINTED	NTMENT, PLEA AND TI	SE INDICA HE YEAR YO	TE OU	

NOTE: This information will be used for making appointments to authorities, boards and commission and in the event you are appointed/reappointed, it may be used as a news release to identify you to the community.

Patricia Scheirer	09/16/2024
Signature	Date

Please forward this request for appointment, along with a resume to:

Historic Preservation Officer Planning & Zoning Bureau Allentown City Hall 435 Hamilton Street Allentown, PA 18101

# Patricia Scheirer

Feel free to call me "Patty"

5854 Musket Road New Tripoli, PA 18066 610-730-6222 pattyscheirer@gmail.com

#### **EXPERIENCE**

03/15/2021 - Present Weichert Realtors - Allentown/Bethlehem

# Assistant Manager/Mentor/BDC/Competing Realtor®

- Onboarding of new associates (both experienced and new hires)
- Ongoing training of current trends, laws, contracts, approaches, etc
- Running trainings and focus groups on a weekly basis with rotating topics pertinent to real estate sales
- Reporting and Goal Maintenance
- Assist Managing Broker on day-to-day needs for two offices (Lehigh Valley)

04/2014 – Present

Weichert Realtors - Allentown/Bethlehem

# Realtor® - ABR

- Buyer/Seller/Dual Agent
- Assistant Manager to the Broker
- Mentor and Development Coach for new associates
- Prospecting on a regular basis in communities and areas of expertise
- Ethically guiding and advising buyers/sellers in R/E transactions
- Continuing knowledge of ever-changing rules & regs, contracts
- Specialized in Downtown Allentown area and 1<sup>st</sup> Time Buyers
- Providing consulting, hand holding, referral, & helping navigate process

#### **SKILLS**

**Customer Service** 

Market Analysis

Time Management

Work with Profit & Non-Profit Clients

Networking

Account Maintenance

**Knowledge Translation** 

Follow Up

CRM Maintenance

Social Media Marketing

Client Retention

Document Preparation

Scheduling

Resource Training

Transaction Management

Critical Thinking/Information

Processing

Due Diligence Processing

Expert/Babysitter/Therapist/ Confidante/Chief Of Staff

AWARDS/Certifications

ABR® Designation

**Executive Club Level** 

**Directors Club Level** 

Million Dollar Club Level

Rookie of the Year Winner

09/2008-07/2013

Wells Fargo

Allentown, PA

#### Store/Branch Manager

- Leading a sales team to meet daily/weekly/monthly/annual goals
- Assisting in day-to-day HR needs/scheduling
- Hiring and training new employees on a continuous basis
- Responsible for large amounts of physical cash, personal information, account information
- Ethically adhering to daily interactions and industry demands
- Updating and maintaining security procedures & confidential information
- Building market share based on location

06/1999-09/2008

King George Inn

Allentown, PA

#### General Manager

- Bookkeeping/Accounting of daily ledgers
- Maintaining customer satisfaction with FOH activities
- Responsible for vast amounts of valuable inventory
- Scheduling/Inventory/HR practices/Training new Employees
- Cultivating/Scheduling/Planning/Executing different parties & events
- Providing excellent service while maintaining daily contact with owner
- Bartender, Service, Hostess, Historic Tour Guide

Misc.

2020- present: Member of the Grievance Committee with GLVR (Ethics board process)

2018-2019 Advisory board member for Neighborhood Housing Services (NHSLV)

2018–2019 Member of Upside Allentown housing subcommittee (City of Allentown)

2019 Member of GLVR Diversity Committee

2019 2015-2018 Member of the active board for Neighborhood Housing Services (NHSLV)

As needed: speaker/presenter at First Time Homebuyer Seminars (CACLV/NHS) DigiSign Verified - 34f292bb-d061-4ad8-9d8b-850a7eabd294